

## Case Study: EDALab chooses easy integration and flexibility with LM-X License Manager

### About EDALab

EDALab s.r.l. located in Verona, Italy, addresses issues of technological innovation in the field of networked embedded systems. EDALab activities range from analysis and feasibility studies to full project management, providing services such as Embedded Software Development, modeling and conversion of hardware description languages, OS customization, and more.

### The Business Challenge

Over the years, EDALab built the HIFSuite tool (<http://hifsuite.edalab.it/index.php>), which was used mainly for research purposes, chosen for use on many projects due to the lack of any comparable tool on the market. With the product ready for release on the EDA (Electronic Design Automation) market, EDALab faced both the problem of releasing the software under a variety of licensing policies (time-limited, functionality limited, and others) and providing their customers with proper support.

### The LM-X Solution

After evaluating some well-known license managers, including FlexNet, Easy Licenser and Reprise License Manager, EDALab settled on using X-Formation's LM-X License Manager to solve its license management needs. LM-X beat the competition primarily due to competitive pricing policies and quick customer support responsiveness. Stefano Cailotto; Co-founder, Senior System Administrator/Architect and Purchase Manager of EDALab; said, "During the evaluation phase, the support team was very kind and responsive, which helped us to decide on using X-Formation to provide our license management solution."

LM-X met EDALab's requirements for a licensing product that was easy to integrate with its software tool, and possibly with other tools, without having to issue new requests as with other licensing products. Moreover, the possibility to customize the hostid generation function gave EDALab the possibility to improve their licensing by allowing them to write their own custom hostid check function, which they based on both the host uuid and the Mac address.

### Summary

"LM-X was very easy to integrate with our solutions. Some features such as borrowing and grace licenses will be particularly useful in the future if we license another tool we're building," stated Mr. Cailotto. "Also, the support team was very effective and quick (sometimes responding in only a few hours) solving our questions and problems, which is very important for a small business like ours."